



Copayment's Global Payment Expansion Powered by Futurex HSMs

100%
PCI COMPLIANT
security enabling *global expansion*

Customer Overview

Copayment is a payment security provider delivering IT distribution and consulting services to financial and non-financial organizations across Latin America and globally. The company helps customers securely connect to payment systems and grow with PCI DSS-compliant, fraud-focused solutions.

The Challenge

In the rapidly evolving financial industry, Copayment wanted to strengthen its technology ecosystem to support growth and meet increasing demand for secure payment solutions. The company required a partner capable of delivering highly compliant, flexible HSM technology that could support diverse cryptographic use cases, integrate easily with existing systems, and provide responsive, expert support for complex payment environments.

The Goals

Copayment aimed to strengthen its payment security offering by partnering with an enterprise-grade HSM provider capable of supporting growth across new markets and customer segments. The organization sought to enhance its ability to deliver secure, scalable cryptographic services while meeting international compliance standards. This would enable expansion into global financial ecosystems and new industry verticals.

Key objectives included:

- Achieve full PCI-compliant cryptographic operations
- Expand into international markets and larger financial institutions
- Support diverse payment use cases with scalable infrastructure
- Ensure user-friendly solutions backed by expert support



“Futurex equipment has been an important piece to increasing our customer base, due to the same keys, new customers are able to migrate to Copayment. And of course, also, thanks to our technology that includes the security of Futurex HSMs.”

— Representative,
Copayment



The Solution

Copayment implemented Futurex HSM platforms to enhance payment security, streamline integration, and scale transaction processing, enabling faster onboarding, improved throughput, and reliable, PCI-compliant cryptographic operations across its growing customer base.



“Our specialists chose Futurex due to two reasons; the experience and the support offered. The support is one of the best value-added services of Futurex, as the technicians feel free to ask specific questions, and they know will be clarified.”

— Representative,
Copayment



The Results

Since implementing Futurex HSMs, Copayment has strengthened its payment security foundation, expanded its customer base, and unlocked new opportunities with global financial institutions. The partnership enhanced operational scalability, improved compliance posture, and enabled the delivery of more secure, high-performance payment services across diverse environments.

Key outcomes achieved:

- Increased customer growth through scalable, secure HSM infrastructure
- Enabled onboarding of new clients using shared cryptographic frameworks
- Achieved PCI DSS and PCI PTS HSM compliance for global partnerships
- Expanded business with major payment networks like Visa and American Express
- Maintained continuous operations with expert support and training
- Enhanced functionality across test and production environments

Highlights

- Scaled customer growth with secure, enterprise-grade HSM infrastructure
- Enabled fast onboarding through shared, flexible cryptographic frameworks
- Achieved PCI DSS and PCI PTS compliance for global payment partnerships
- Expanded business with major networks like Visa and American Express
- Improved transaction throughput with seamless HSM integration
- Maintained continuous operations with expert support and training



For over 40 years, Futurex has been an award-winning leader and innovator in the encryption market, delivering uncompromising enterprise-grade data security solutions. Over 15,000 organizations worldwide trust Futurex to provide groundbreaking hardware security modules, key management servers, and cloud HSM solutions.

Futurex is headquartered outside of San Antonio, Texas, with regional offices worldwide and over a dozen data centers across five continents, Futurex delivers unmatched support for its clients' mission-critical data encryption and key management requirements.

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